



Tommy Dyer Real Estate



Why I Want to Sell

1. Why are you selling? _____
2. When are you moving? _____
3. When do you need to be there? _____
4. Do you need any assistance with the move? _____
(referral to destination?)
5. Tell me about updates and improvements you have made to your home: _____

Describe your home for me (what I love about my home):

6. How long have you lived in your home? _____
7. When you purchased your home, what attracted you to the home? _____

8. Have you worked with a REALTOR® before? _____
Name: _____
9. If yes, tell me about that experience: _____

10. Are you willing to list your property at market value? _____
11. Do you have a price in mind? _____
How did you come to that price? _____